

Date **13/07/2012**

Consensus Rating\*: **0.45 (Hold)**

Previous rating **0.40 (Hold)**

Stock price (in Euro) **14.35**

High/Low (52 weeks) **19.30/13.95**

Market cap (in Euro m) **12,748.1**

ISIN **FI0009007132**

Reuters **FUM1V.HE**

Bloomberg **FUM1V FH**

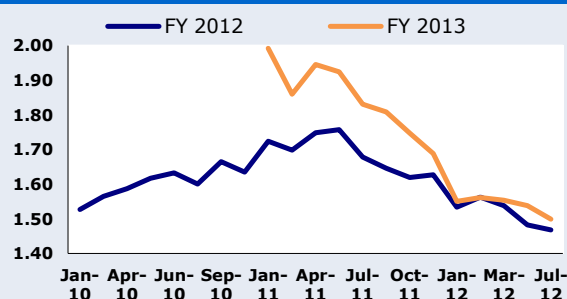
Exchange **OMX**

Sector **Utilities**

Internet [www.fortum.com](http://www.fortum.com)

Coverage **20**

**EPS Estimates in Euro\*\*:**



**YoY Change in Estimates**

	Q2 12E	Q2 11A	Change
Sales	1,254.4	1,316.0	-4.7%
EBIT clean	357.1	348.0	2.6%
EBIT	359.6	609.0	-41.0%
EPS clean**	0.28	0.24	15.6%
EPS	0.28	0.53	-47.6%

\*\* EPS excl. IAS 39 adjustments

\* **Consensus Rating (CR):**

**Classification:**

Buy: 1.50 ≤ CR < 2.00  
Accumulate: 0.50 ≤ CR < 1.50  
Hold: -0.50 < CR < 0.50  
Reduce: -1.50 ≤ CR < -0.50  
Sell: -2.00 ≤ CR < -1.50

Disclaimer: This document has been issued by Vara Research GmbH for information purposes only and is not intended to constitute investment advice. It is based on estimates and forecasts of various analysts regarding revenues, earnings and business developments of relevant company. Such estimates and forecasts cannot be independently verified by reason of subjective character. Vara Research GmbH gives no guarantee, representation or warranty and is not responsible or liable as to its accuracy and completeness.

**Fortum**

**Summary**

**Outlook given by the company (after Q1 2012):**

- Annual capex (excluding potential acquisitions):
  - 2012 around EUR 1.6 to 1.8 billion,
  - 2013 and 2014 around EUR 1.1 to 1.4 billion annually
- Hedging:
  - rest of 2012 approximately 70% hedge ratio at approximately EUR 48/MWh (Q4: 65% at EUR 48/MWh)
  - 2013 approximately 45% hedge ratio at approximately EUR 46/MWh (Q4: 40% at EUR 46/MWh) announced that so-called windfall tax will be introduced in 2014

Fortum will release its Q2 2012 results on 19<sup>th</sup> July 2012.

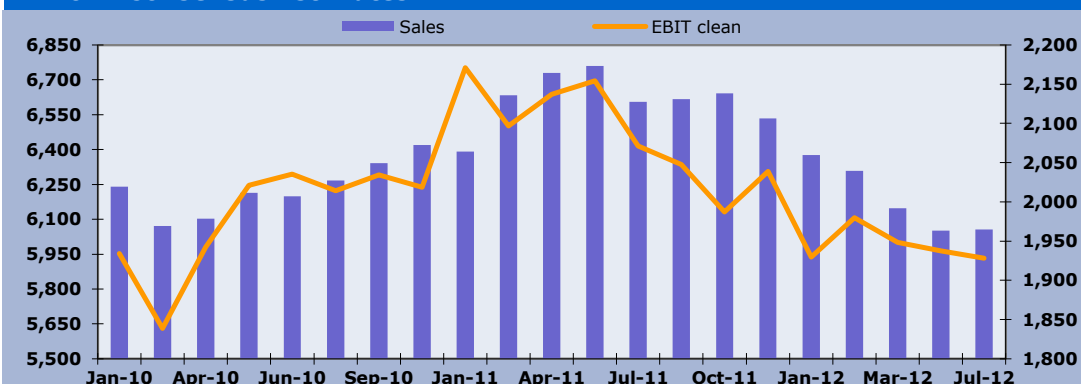
**Price targets in Euro**

	Current	Previous	Change	Up-/Downside
Current Price	14.35			
Highest	25.00	25.00	0.0%	74.2%
Consensus	18.44	19.13	-3.6%	28.5%
Median	18.00	18.70	-3.7%	25.4%
Lowest	15.00	15.00	0.0%	4.5%

**Consensus Valuation**

	EPS clean	EBIT clean	P/E	EV/Sales	EV/EBIT	Div.Yield
2009	1.48	1,888	11.5	3.88	11.2	5.9%
2010**	1.64	1,833	13.7	4.25	14.6	4.5%
2011**	1.32	1,802	10.9	3.21	11.0	7.0%
2012E**	1.47	1,928	9.8	3.18	10.0	6.9%
2013E**	1.50	1,941	9.6	3.03	9.9	7.0%

**FY 2012 Consensus Estimates**



**Quarterly Development (in Euro m)**

