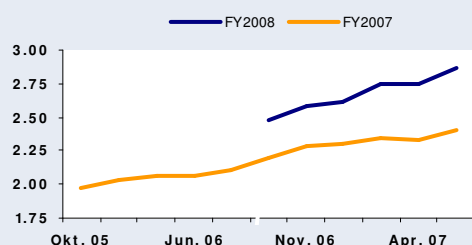


Date: 07/17/2007

Consensus Rating*: +0.78 (Acc.)

| | |
|----------------------|--|
| Previous rating | +0.33 (Hold) |
| Stock price (in €)* | 49.30 |
| High/low(52 weeks)* | 49.84/29.96 |
| Market cap (in € m)* | 6,385.4 |
| ISIN | FI0009013403 |
| Reuters | KNEBV.HE |
| Bloomberg | KNEBV FH |
| Exchange | OMX |
| Sector | Industr. Machinery |
| Website | www.kone.com |
| Coverage | 12 |

Clean EPS Estimates in Euro

Change in Estimates yoy (in Euro m)

| | Q2 2007E | Q2 2006A | Delta |
|------------|----------|----------|-------|
| Sales | 957 | 840 | 13.9% |
| EBIT clean | 107 | 84 | 27.9% |
| EBIT | 107 | 84 | 27.9% |
| EPS clean | 0.56 | 0.41 | 37.2% |
| EPS | 0.56 | 0.41 | 37.2% |

* B shares

*** Consensus Rating (CR):**
Classification:

| | |
|-------------|--------------------|
| Buy: | 1.50 ≤ CR < 2.00 |
| Accumulate: | 0.50 ≤ CR < 1.50 |
| Hold: | -0.50 < CR < 0.50 |
| Reduce: | -1.50 ≤ CR < -0.50 |
| Sell: | -2.00 ≤ CR < -1.50 |

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Kone

Summary

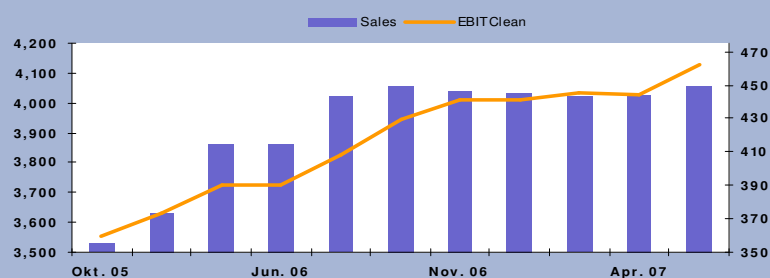
Last outlook given by the company: Kone's target for 2007 is to achieve an approximate 10 percent growth in net sales, calculated at comparable exchange rates, compared to 2006. The operating income (EBIT) target is to achieve growth of approximately 20 percent from the comparable 2006 figure of EUR 360 million excluding the EUR 142.0 million provision for the European Commission's fine decision. In 2008, Kone's objective is to achieve an operating income (EBIT) margin of about 12 percent.

Price Targets in Euro

| | Current | Previous | Change | Up-/Downside |
|---------------|---------|----------|--------|--------------|
| Current price | 49.30 | | | |
| Highest | 56.00 | 56.00 | 0.0% | 13.6% |
| Consensus | 49.36 | 46.57 | 6.0% | 0.1% |
| Median | 50.00 | 43.00 | 16.3% | 1.4% |
| Lowest | 40.00 | 41.00 | -2.4% | -18.9% |

Consensus Valuation

| | EPS Clean | EBIT Clean | P/E | EV/Sales | EV/EBIT | Div. Yield |
|-------|-----------|------------|-------|----------|---------|------------|
| 2004 | 1.52 | 235 | 10.55 | 0.70 | 8.69 | 6.2% |
| 2005 | 1.13 | 272 | 21.54 | 1.03 | 12.27 | 4.1% |
| 2006 | 1.86 | 360 | 19.02 | 1.29 | 12.93 | 2.8% |
| 2007e | 2.41 | 462 | 20.45 | 1.59 | 13.98 | 2.3% |
| 2008e | 2.86 | 538 | 17.23 | 1.46 | 12.00 | 2.9% |

FY 2007 Consensus Estimates (in Euro m)

Quarterly Development (in Euro m)
