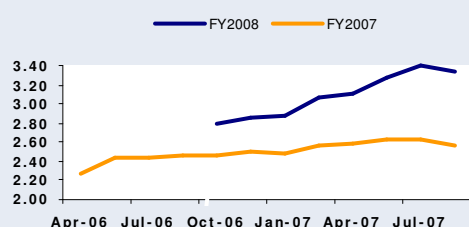


Date: 08/10/2007

Consensus Rating:* +0.90 (Acc.)

Previous rating	+0.38 (Hold)
Stock price (in Euro)	45.00
High/Low (52 weeks)	51.60/30.25
Market cap (in Euro m)	4,306.6
ISIN	FI0009003719
Reuters	WRTBV.HE
Bloomberg	WRTBV FH
Exchange	OMX
Sector	Industrials
Internet	www.wartsila.com
Coverage	11

Clean EPS Estimates in Euro

Change in Estimates (in Euro m)

	2007 old	2007 new	Delta
Sales	3,775	3,701	-1.9%
EBIT clean	358	349	-2.3%
EBIT	358	350	-2.3%
EPS clean	2.64	2.56	-2.7%
EPS	2.64	2.56	-2.7%

*** Consensus Rating (CR):**
Classification:

Buy:	1.50 ≤ CR < 2.00
Accumulate:	0.50 ≤ CR < 1.50
Hold:	-0.50 < CR < 0.50
Reduce:	-1.50 ≤ CR < -0.50
Sell:	-2.00 ≤ CR < -1.50

Disclaimer: This document has been issued by Vara Research GmbH for information purposes only and is not intended to constitute investment advice. It is based on estimates and forecasts of various analysts regarding revenues, earnings and business developments of relevant company. Such estimates and forecasts cannot be independently verified by reason of subjective character. Vara Research GmbH gives no guarantee, representation or warranty and is not responsible or liable as to its accuracy and completeness.

Wärtsilä

Summary

Outlook given by the company (after Q2 results):

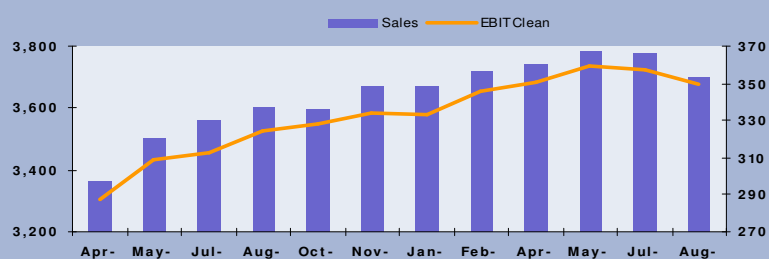
Demand in the ship power and energy markets looks likely to remain active for Wärtsilä for the next two quarters. Based on the strong order book, Wärtsilä's net sales are expected to grow this year by around 15%. Profitability will exceed 9%. Wärtsilä's profitability varies considerably between the quarters as will also be the case this year. Wärtsilä sees further possibilities for growth in 2008.

Price Targets in Euro

	Current	Previous	Change	Up-/Downside
Current price	45.00			
Highest	63.15	53.00	19.2%	40.3%
Consensus	51.79	50.17	3.2%	15.1%
Median	52.00	49.50	5.1%	15.6%
Lowest	44.00	48.00	-8.3%	-2.2%

Consensus Valuation

	EPS Clean	EBIT Clean	P/E	EV/Sales	EV/EBIT	Div. Yield
2004	1.42	112	8.93	0.54	11.91	7.1%
2005	1.71	224	13.18	0.89	10.53	6.6%
2006	2.23	262	14.40	0.97	11.80	5.5%
2007E	2.56	349	17.55	1.21	12.83	3.9%
2008E	3.34	448	13.47	1.03	10.01	4.6%

FY 2007 Consensus Estimates (in Euro m)

Quarterly Development (in Euro m)
