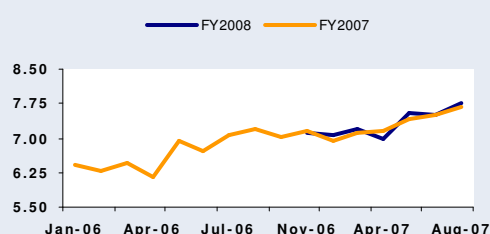


**Date:** 08/20/2007

**Consensus Rating\*: +1.13 (Acc.)**

Previous rating	+1.13 (Acc.)
Stock price (in €)	90.08
High/Low (52 weeks)	99.45/61.36
Market cap (in €m)	44,499.5
ISIN	DE0005151005
Reuters	BASF.DE
Bloomberg	BAS GY
Exchange	XETRA
Sector	Chemicals
Internet	<a href="http://www.basf.de/share">www.basf.de/share</a>
Coverage	15

**Clean EPS Estimates in Euro**

**Change in Estimates yoy**

	2007 old	2007 new	Delta
Sales	57,050	57,786	1.3%
EBIT clean	7,562	7,677	1.5%
EBIT	7,263	7,419	2.1%
EPS clean	7.49	7.67	2.4%
EPS	7.12	7.35	3.1%

**\* Consensus Rating (CR):**
**Classification:**

Buy:	1.50 ≤ CR < 2.00
Accumulate:	0.50 ≤ CR < 1.50
Hold:	-0.50 < CR < 0.50
Reduce:	-1.50 ≤ CR < -0.50
Sell:	-2.00 ≤ CR < -1.50

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# BASF

## Summary

**Outlook given by the company (after Q2 results):**

The BASF forecast for 2007 is now based on the following conditions:

- Global economic growth of 3.5%
- An average oil price (Brent) of \$65/barrel
- An average dollar/euro exchange rate of \$1.35/€

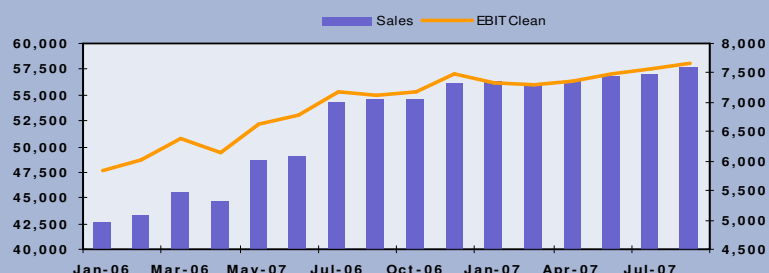
BASF wants to continue to grow faster than the market. In 2007, the company expects significantly higher sales than in 2006. Scheduled plant turnarounds, in particular in the Petrochemicals division, are likely to reduce earnings by €150 m in the second half of 2007. In addition, BASF plans to further increase spending on research and development. BASF nevertheless expects full-year EBIT before special items to at least match the previous year's record level.

**Price Targets in Euro**

	Current	Previous	Change	Up-/Downside
Current price	90.08			
Highest	121.00	121.00	0.0%	34.3%
Consensus	104.50	99.27	5.3%	16.0%
Median	100.00	100.00	0.0%	11.0%
Lowest	94.00	80.00	17.5%	4.4%

**Consensus Valuation**

	EPS Clean	EBIT Clean	P/E	EV/Sales	EV/EBITDA	EV/EBIT
2004	3.62	5,217	12.48	0.68	3.30	4.88
2005	6.08	6,138	9.39	0.76	3.78	5.26
2006	6.98	7,257	9.29	0.81	4.18	5.90
2007e	7.67	7,677	11.74	0.93	5.17	7.00
2008e	7.76	7,560	11.61	0.92	5.17	7.11

**FY 2007 Consensus Estimates (in Euro m)**

**Quarterly Development (in Euro m)**
