

Date 5/20/2010

0.53 (Acc.)	Consensus Rating*:
0.67 (Acc.)	Previous rating
235.0	Stock price (in Euro)
265.0/141.5	High/Low (52 weeks)
3,544.4	Market cap (in Euro m)
DE0006969603	ISIN
PUMG.F	Reuters
PUM GR	Bloomberg
XETRA	Exchange
Retail	Sector
www.puma.com	Internet
15	Coverage



Change in Estimates							
	FY 10E new	FY 10E old	Change				
Sales	2,545.0	2,532.1	0.5%				
EBIT clean	337.9	339.6	-0.5%				
EBIT	336.8	339.6	-0.8%				
EPS clean	15.77	15.82	-0.3%				
EPS	15.72	15.82	-0.7%				

## \* Consensus Rating (CR): Classification:

Disclaimer: This document has been issued by Vara Research GmbH for information purposes only and is not intended to constitute investment advice. It is based on estimates and forecasts of various analysts regarding revenues, earnings and business developments of relevant company. Such estimates and forecasts cannot be independently verified by reason of subjective character. Vara Research GmbH gives no guarantee, representation or warranty and is not responsible or liable as to its accuracy and completeness.

## **Puma**

## Summary

## Outlook given by the company after it Q1 2010 results:

- Management expects sales growth in the low to mid single-digits
- · Cost reduction program shall provide cost savings as planned
- Pre-tax profit is expected to improve by at least 70%

Puma will release its Q2 2010 results on 29<sup>th</sup> July 2010.

Price targets in Euro				
	Current	Previous	Change	Up-/Downside
Current Price	235.00			
Highest	300.00	285.00	5.3%	27.7%
Consensus	260.60	258.91	0.7%	10.9%
Median	263.00	260.00	1.2%	11.9%
Lowest	180.00	230.00	-21.7%	-23.4%

Consens	us Valuation					
	EPS clean*	EBIT clean*	P/E	EV/Sales	EV/EBITDA	Div.Yield
2007	16.80	372.0	17.56	1.80	10.22	0.9%
2008	16.52	350.4	12.11	1.14	7.10	1.4%
2009	15.27	320.2	15.39	1.34	8.70	0.8%
2010E	15.77	337.9	14.90	1.30	8.29	1.3%
2011E	18.23	387.2	12.89	1.24	7.34	1.5%



