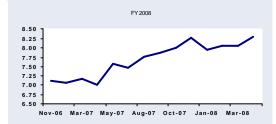


Date: 04/09/2008

Consensus Rating*: +0.67 (Acc.)

Previous rating +0.93 (Acc.) Stock price (in €) 89.35 High/Low (52 weeks) 104.82/80.51 Market cap (in €m) 44,138.9 ISIN DE0005151005 Reuters BASF.DE Bloomberg **BAS GY** Exchange **XETRA** Sector Chemicals www.basf.de/share Internet Coverage 16

Clean EPS Estimates in Euro



Q1 Estimates vs. Actual **Q1** Q1 Delta 2008E 2007A Sales 14,727 14,632 0.7% EBIT clean 2.074 2,116 -2.0% **EBIT** 2,015 2,010 0.2% EPS clean 2.23 2.21 0.7% **EPS** 2.18 2.06 5.8%

* Consensus Rating (CR): Classification:

Buy: 1.50 = CR < 2.00 Accumulate: 0.50 = CR < 1.50 Hold: -0.50 < CR < 0.50 Reduce: -1.50 = CR < -0.50 Sell -2.00 = CR < -1.50

Disclaimer: This document has been issued by Vara Research GmbH for information purposes only and is not intended to constitute investment advice. It is based on estimates and forecasts of various analysts regarding revenues. earnings and business developments of relevant company. Such estimates and forecasts cannot be independently verified by reason of subjective character. Vara Research GmbH gives no guarantee. representation or warranty and is not responsible or liable as to its accuracy and completeness.

BASF

Summary

Outlook given by the company (after FY 2007 results):

The BASF forecast for 2008 is now based on the following conditions:

- A moderate slowdown in global economic growth and growth in chemical production (excluding pharmaceuticals) of 2.8%
- Declining interest rates in the United States in the course of 2008 with moderate knock-on effects for Europe
- An average dollar/euro exchange rate of \$1.45/€
- An average oil price of approximately \$78/barrel in 2008

In 2008, assuming there are no changes made to the BASF portfolio, BASF aims to increase sales and improve income from operations before special items slightly. The company expects to grow faster than the chemical market each year and BASF is confident of earnings at least its cost of capital in any given year. BASF aims to further increase the dividend annually and match the previous year's level even in years in which the business environment is difficult. Moreover, BASF also intents to continue to buy back shares.

Price Targets in Euro								
	Current	Previous	Change	Up-/ Downside				
Current price	89.35							
Highest	115.00	115.00	0.0%	28.7%				
Consensus	99.98	101.67	-1.7%	11.9%				
Median	103.84	107.34	-3.3%	16.2%				
Lowest	75.00	76.00	-1.3%	-16.1%				

Consensus Valuation								
	EPS Clean	EBIT Clean	P/E	EV/ Sales	EV/ EBITDA	EV/ EBIT		
2005	6.32	6,138	9.04	0.76	3.78	5.26		
2006	6.98	7,257	9.29	0.81	4.18	5.90		
2007	8.69	7,614	10.29	0.92	5.08	7.02		
2008e	8.30	7,602	10.76	0.90	5.09	7.03		
2009e	7.95	7,303	11.23	0.88	5.18	7.32		



