

**Date** 14/10/2011

**Consensus Rating\*:** 0.57 (Accumulate)

 Previous rating **0.81 (Accumulate)**

 Stock price (in Euro)\*\* **38.61**

 High/Low (52 weeks)\*\* **43.84/34.06**

 Market cap (in Euro m)\*\* **10,059.3**

 ISIN **F10009013403**

 Reuters **KNEBV.HE**

 Bloomberg **KNEBV:FH**

 Exchange **OMX**

 Sector **Industr.Machinery**

 Internet [www.kone.com](http://www.kone.com)

 Coverage **14**

## Kone

### Summary

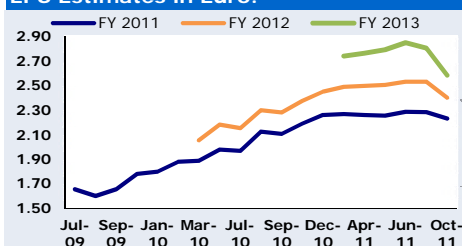
#### Outlook after Q2 2011 results:

KONE's net sales is estimated to grow by 0–5% at comparable exchange rates as compared to 2010.

The operating income (EBIT) is expected to be in the range of EUR 700–750 million, assuming that translation exchange rates do not deviate materially from the situation of the beginning of 2011.

**Kone will release its Q3 2011 results on 20<sup>th</sup> October 2011.**

#### EPS Estimates in Euro:



#### YoY Change in Estimates

	Q3 11E	Q3 10A	Change
Sales	1290.2	1235.9	4.4%
EBIT clean	193.8	184.8	4.8%
EBIT	193.8	184.8	4.8%
EPS adj.	0.59	0.57	4.3%
EPS	0.59	0.57	4.3%

\*\* B Shares

#### \* Consensus Rating (CR):

##### Classification:

Buy:	1.50 = CR < 2.00
Accumulate:	0.50 = CR < 1.50
Hold:	-0.50 < CR < 0.50
Reduce:	-1.50 = CR < -0.50
Sell:	-2.00 = CR < -1.50

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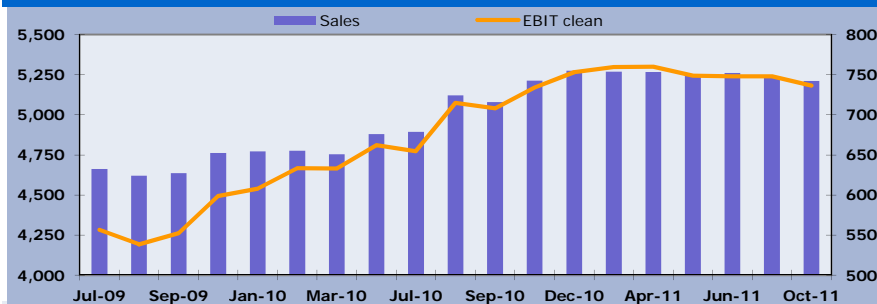
#### Price targets in Euro

	Current	Previous	Change	Up-/Downside
Current Price	38.61			
Highest	48.00	50.00	-4.0%	24.3%
Consensus	41.20	45.25	-9.0%	6.7%
Median	42.00	46.00	-8.7%	8.8%
Lowest	30.00	40.00	-25.0%	-22.3%

#### Consensus Valuation

	Sales	EBIT clean	P/E	EV/Sales	EV/EBIT	Div.Yield
2009	4,744	600.3	11.7	1.20	9.52	2.9%
2010	4,987	696.4	19.1	1.84	13.19	2.2%
2011E	5,237	748.3	16.9	1.75	12.27	2.8%
2012E	5,741	852.6	15.3	1.63	10.96	3.1%
2013E	6,150	947.1	13.8	1.52	9.87	3.4%

#### FY 2011 Consensus Estimates



#### Quarterly Development (in Euro m)

