

**Date** 14/11/2013

**Consensus Rating\*:** 0.63 (Accumulate)

Previous rating	<b>0.25 (Hold)</b>
Stock price (in Euro)**	<b>24.63</b>
High/Low (52 weeks)**	<b>24.76/24.28</b>
Market cap (in Euro m)	<b>2,453.9</b>
ISIN	<b>FI0009000202</b>
Reuters	<b>KESBV.HE</b>
Bloomberg	<b>KESBV FH</b>
Exchange	<b>OMX</b>
Sector	<b>Retail</b>
Internet	<a href="http://www.kesko.com">www.kesko.com</a>
Coverage	<b>8</b>

**EPS Estimates in Euro:**

**YoY Change in Estimates**

	Q4 13E	Q4 12A	Change
Sales	2,430.3	2,459.0	-1.2%
EBIT clean	65.7	71.8	-8.5%
EBIT	65.7	52.7	24.7%
EPS clean	0.44	0.45	-3.1%
EPS	0.44	0.24	81.8%

**\* Consensus Rating (CR):**
**Classification:**

Buy:	1.50 ≤ CR < 2.00
Accumulate:	0.50 ≤ CR < 1.50
Hold:	-0.50 < CR < 0.50
Reduce:	-1.50 ≤ CR < -0.50
Sell:	-2.00 ≤ CR < -1.50

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# Kesko

## Summary

**Kesko's Outlook (after Q3 2013 results):**

The Kesko Group's net sales and the operating profit excluding non-recurring items for the next twelve months are expected to remain at the level of the preceding twelve months, unless the overall consumer demand weakens significantly.

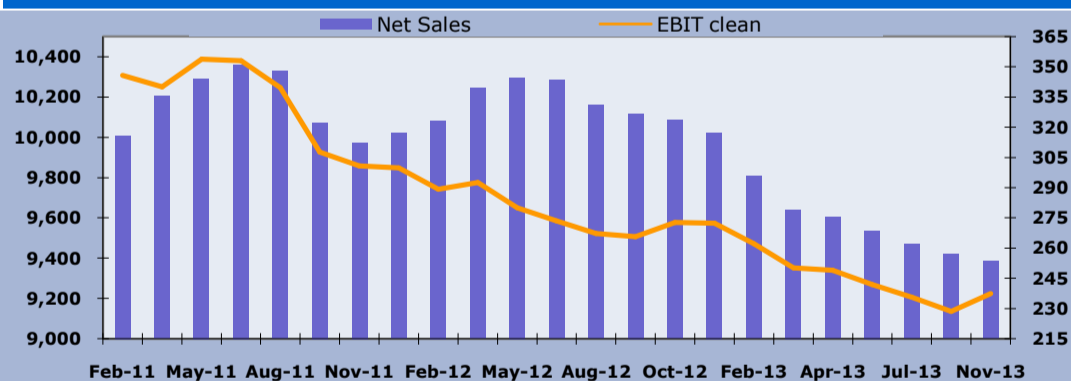
**Kesko will release its FY 2013 results on 4<sup>th</sup> February 2014.**

**Price targets in Euro**

	Current	Previous	Change	Up-/Downside
Current Price	24.63			
Highest	30.00	26.00	15.4%	21.8%
Consensus	25.69	23.94	7.3%	4.3%
Median	25.50	23.25	9.7%	3.5%
Lowest	23.00	21.50	7.0%	-6.6%

**Consensus Valuation**

	EPS clean	EBIT clean	P/E	EV/Sales	EV/EBIT	Div.Yield
2010	1.78	268.1	19.7	0.44	14.28	3.7%
2011	1.83	278.9	14.9	0.28	9.54	4.4%
2012	1.47	230.0	16.8	0.27	11.28	4.9%
2013E	1.50	237.4	16.4	0.26	10.47	4.9%
2014E	1.74	253.2	14.2	0.26	9.82	5.3%

**FY 2013 Consensus Estimates**

**Quarterly Development (in Euro m)**
