

Date **11/19/2009**

**Consensus Rating\*:** **+0.93 (Acc.)**

Previous rating **+0.92 (Acc.)**

Stock price (in Euro) **20.24**

High/Low (52 weeks) **21.6/9.99**

Market cap (in Euro m) **1,251.8**

ISIN **FI0009005870**

Reuters **KCR1V.HE**

Bloomberg **KCR1V:FH**

Exchange **OMX**

Sector **Ind. Machinery**

Internet [www.konecranes.com](http://www.konecranes.com)

Coverage **16**

## Konecranes

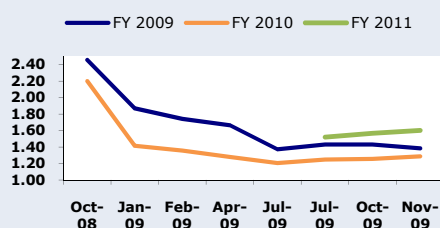
### ■ Summary

#### Konecranes Outlook after Q3 2009 results:

The company expects the prevailing uncertainty to continue, with no credible signs of market recovery visible. Based on currently available information, Konecranes expects the demand for maintenance services to remain stable and the demand for standard lifting equipment to continue on a low level, resulting in continued margin pressure. The demand for heavy lifting equipment is expected to remain low in general, with a high degree of fluctuation between quarters.

The company still estimates the 2009 full year sales to be 17-20 percent lower than the level of full year 2008. However, the current information indicates the actual sales decrease to be close to the upper end of that range. Konecranes full year operating margin estimate is unchanged at 6.5 – 7.5 percent of sales, excluding restructuring costs. Also the full year 2009 restructuring cost estimate is unchanged at EUR 17 – 22 million.

#### EPS Estimates in Euro:



#### YoY Change in Estimates

	FY 09E	FY 08A	Change
Sales	1,691.0	2,102.5	-19.6%
EBIT Clean	119.9	248.7	-51.8%
EBIT	98.9	248.7	-60.2%
EPS Clean	1.39	2.83	-51.1%
EPS	1.11	2.83	-60.9%

#### \* Consensus Rating (CR):

##### Classification:

Buy:  $1.50 \leq CR < 2.00$

Accumulate:  $0.50 \leq CR < 1.50$

Hold:  $-0.50 < CR < 0.50$

Reduce:  $-1.50 \leq CR < -0.50$

Sell:  $-2.00 \leq CR < -1.50$

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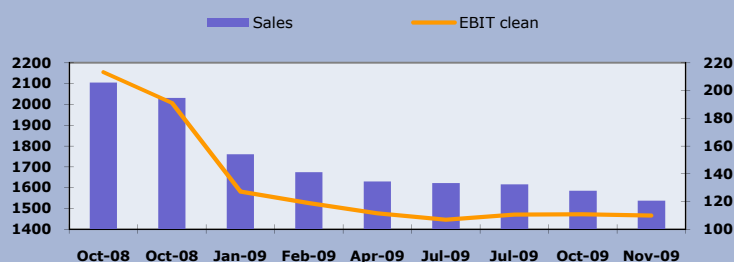
#### Price targets in Euro

	Current	Previous	Change	Up-/Downside
Current Price	20.24			
Highest	26.50	25.00	6.0%	30.9%
Consensus	22.04	21.64	1.8%	8.9%
Median	23.00	23.00	0.0%	13.6%
Lowest	18.00	16.00	12.5%	-11.1%

#### Consensus Valuation

	EPS clean	EBIT clean	P/E	EV/Sales	EV/EBIT	Div.Yield
2007	1.95	174.7	14.31	0.98	9.78	2.9%
2008	2.83	248.7	7.53	0.63	5.32	4.2%
2009E	1.39	119.9	14.61	0.73	10.31	3.4%
2010E	1.29	109.9	15.74	0.80	11.26	3.1%
2011E	1.60	135.1	12.62	0.75	9.16	3.6%

#### FY 2010 Consensus Estimates



#### Quarterly Development (in Euro m)

